

Electrotechnology Training Institute Limited

(Previously known as The Electrical and Communications Association of Western Australia Incorporated)

ACN 675 991 330 ABN 24 450 502 757

Financial Report

For the Year Ended 30 June 2024

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED FOR THE YEAR ENDED 30 JUNE 2024

CONTENTS Directors' Report 1 Auditor's Independence Declaration 6 Consolidated Statement of Profit or Loss and Other Comprehensive Income 7 Consolidated Statement of Financial Position Consolidated Statement of Changes in Equity Consolidated Statement of Cash Flows 10 Notes to the Financial Statements 11 Directors' declaration 32 Independent Audit Report 33

General information

These financial statements cover the Electrotechnology Training Institute Limited (previously known as The Electrical and Communications Association of Western Australia Incorporated) as a consolidated entity consisting of Electrotechnology Training Institute Limited and the entity it controlled at the end of and during the year, ECA Legal Pty Ltd. The financial statements are presented in Australian dollars, which is Electrotechnology Training Institute Limited 's functional and presentation currency.

Electrotechnology Training Institute Limited is a not-for-profit unlisted public company limited by guarantee, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Unit 18, 199 Balcatta Rd Balcatta, Western Australia 6021

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 24 September 2024. The directors have the power to amend and reissue the financial statements.

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2024

The directors present their report, together with the financial statements, on the company for the year ended 30 June 2024.

Directors

The following persons were directors of the company during the whole of the financial year and up to the date of this report, unless otherwise stated:

Gregory Warren	Appointed 16 May 2024*	Member elected
Darryl Bower	Appointed 16 May 2024*	Member elected
Daniel Bailey	Appointed 16 May 2024*	Member elected
Saf Flatters	Appointed 16 May 2024*	Member elected**
Oliver Foster	Appointed 16 May 2024*	Member elected
Vivienne Mossman	Appointed 16 May 2024*	Board appointed
Christopher Sweeting	Resigned 15 February 2024	Member elected
Paul Wyers	Resigned 30 July 2024	Board appointed

^{*} These directors served as members of the board during the whole of the financial year before the conversion from an incorporated association to a public company limited by guarantee.

Objectives

The objectives of the company are to:

- 1. Ensure education and training in the electrotechnology industries for any member of the public who has the appropriate aptitude for an apprenticeship or traineeship is second to none.
- 2. Build organisational strength through the efficient use of human, financial, infrastructure and other resources whilst maintaining our charitable status.
- 3. Proactively address industry and government training priorities by providing a highly respected voice for growth and sustainability within the electrical community.
- 4. Effect positive change in the electrical industry through research, services and post trade education/training.

Strategy for achieving the objectives

The company has developed a strategic plan which includes key performance indicators which are measured and reported back to the board on a monthly basis.

Review of operations

The surplus from ordinary activities is \$353,237 (2023: \$42,968).

^{**} Saf Flatters has become a board appointed director on 30 July 2024.

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2024

Principal activities

Electrotechnology Training Institute Limited (ETI), previously known as The Electrical and Communications Association of Western Australia Inc (ECA WA Inc), is a not-for-profit charity registered to operate predominantly in Western Australian under the Corporations Act 2001.

It is committed to building a diversified electrical industry through education and training. ETI provides a variety of educational services, tailored to the unique needs of anyone currently working, or seeking to work, in the electrotechnology industry. Through the charity, members also have access to professional advice, training, and up-to-date industry relevant information on a range of technical and business issues.

Performance measures

The company measurers its performance by the number of apprentices employed at our Group Training Organisation, the number of students attending courses at our Registered Training Organisation and the number of members being recruited.

Significant changes in the state of affairs

On 16 May 2024, The Electrical and Communications Association of Western Australia (ECA WA Inc.) an entity incorporated under the Associations Incorporation Act 2015 (WA) changed its name to Electrotechnology Training Institute Limited (ETI) a company limited by guarantee under the Corporations Act 2001. Pursuant to the change, ETI has adopted a new constitution.

Except as noted above, there has been no significant change in the state of affairs during the year.

Information on directors

Name: Gregory Warren

Title: Non-Executive Chairman

Qualifications: Member of AICD

Experience and expertise: Greg has more than 35 years of managerial experience in the WA electrical

industry, specialising in the Access Control, CCTV, BMS and Mechanical Electrical and Service sectors. He is for former Sales Manager for James Hardies Building Technologies, and the Services manager for Siemens Building Technologies, now running Mizco Pty Ltd as a Company Director.

Special responsibilities: Chairman

Name: Darryl Bower

Title: Non-Executive Director

Qualifications: Cert. III Electrotechnology, Member of AICD

Experience and expertise: Darryl established CDI Energy in 2016, a significant player in WA's

renewable energy sector. After a recent acquisition Darryl also acts as

executive director of Royalty Electrical.

Special responsibilities: Vice-Chairman

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2024

Name: Daniel Bailey

Title: Non-Executive Director
Qualifications: Cert. III Electrotechnology

Experience and expertise: Dan founded HTR Electrical and Inspection Services more than 10 years

ago, specialising in hard-to-reach electrical installations and inspections. He is a Director of Tradie HQ – a business support and co-working space for

trade contractors, as well as a Project Supervisor at CDI Energy.

Special responsibilities: Treasurer

Name: Saf Flatters

Title: Non-Executive Director

Qualifications: Cert. IV Training and Assessment, Dip. Occupational Health and Safety,

Cert. IV Photovoltaic, Design and Install, Cert. III Electrotechnology,

Cert. IV Instrumentation, Graduate of AICD

Experience and expertise: Saf is an Electrical Contractor and runs Bark and Spark Electrical and is

studying towards a Bachelor of Science in Data Science and AI. Prior to this, she has been an Electrical Supervisor, Coordinator and Advisor in the Commercial, High Voltage and Mining sectors. Saf also serves on the DEMIRS Electrical Licensing Board representing Electrical Contractors.

Special responsibilities: None

Name: Oliver Forster

Title: Non-Executive Director
Qualifications: Cert. III Electrotechnology

Experience and expertise: Oliver co-founded EFX Electrical in 2007. He then founded ODF electrical in

2013.

Special responsibilities: None

Name: Vivienne Mossman
Title: Non-Executive Director

Qualifications: MBA (AIB), Cert. IV Project Management Practice (AIPM), Cert IV Office

Administration, UDIA Professional Development Program - Property

Development & Project Management,

Experience and expertise: As the General Manager of Underground Power Development Pty Ltd

(UPD), Vivienne Mossman has led transformative organisational changes,

driving strategic, digital, and cultural advancements to establish a

contemporary and agile business model. With over 30 years of experience in Western Australia's SME sector, 15 years in land development, and 8 years in telecommunications, Vivienne's extensive background enables effective navigation and address of the dynamic needs of Perth's land

development industry.

Special responsibilities: None

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2024

Name:

Christopher Sweeting (Resigned 15 February 2024)

Title:

Board member

Qualifications:

Cert. III Electrotechnology

Experience and expertise:

Chris has been working in the electrical industry for over 20 years and is

currently the director and contracts manager at Westwide Electrical

Services Pty Ltd.

Special responsibilities:

None

Name:

Paul Wyers (Resigned 30 July 2024)

Title:

Board member

Qualifications:

Dip. Information Technology, B. Business (Management)

Experience and expertise:

Paul has been working in the electrical industry since 2006, and specifically

in managerial roles since 2015, when he joined Wyers Engineering Pty Ltd,

which has since merged with Hoist Torque Australia in 2021

Special responsibilities:

None

Company secretary

Carl Copeland has held the role of company secretary for the association and has remained the company secretary during the conversion to a public company limited by guarantee and formally appointed on 16 May 2024.

Events since the end of the financial year

The decision was made to not renew the Service Level Agreement with NECA WA, effective 1 July 2024.

As a result, ETI will establish and recruit a fee-paying membership base in the electrotechnology industry. All the professional advice, training, and up-to-date industry relevant information on a range of technical and business issues, previously provided under the Service Level Agreement will remain inhouse and will continue at a high standard.

Meetings of directors

The number of meetings of the company's Board of Directors ('the Board') held during the year ended 30 June 2024, and the number of meetings attended by each director were:

	Full Board	
	Attended	Held
Gregory Warren	15	15
Darryl Bower	10	15
Daniel Bailey	9	15
Saf Flatters	11	15
Oliver Forster	10	15
Vivienne Mossman	15	15
Chris Sweeting	7	9
Paul Wyers	13	15

Held: represents the number of meetings held during the financial year that the board member was eligible to attend.

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2024

Contributions on winding up

In the event of the company being wound up, ordinary members are required to contribute a maximum of \$1 each, Honorary members are not required to contribute.

The total amount that members of the company are liable to contribute if the company is wound up is \$27, based on 27 current ordinary members.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors

Gregory Warren

Chairman

Carl Copeland
Company Secretary

24 September 2024 Balcatta



RSM Australia Partners

Level 32 Exchange Tower, 2 The Esplanade Perth WA 6000 GPO Box R1253 Perth WA 6844

T +61 (0) 8 9261 9100

www.rsm.com.au

AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the audit of the consolidated financial report of Electrotechnology Training Institute Limited for the year ended 30 June 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Australian Charities and Not-for-profits Commission Act 2012 and the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

RSM

RSM AUSTRALIA

Perth, WA

Date: 24 September 2024

ALASDAIR WHYTE

Partner







ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2024

	Notes	2024 \$	2023 \$
Revenue Revenue and other income	1	52.042.740	47.567.050
Revenue and other income	1	52,943,749	47,567,250
Expenses			
Service delivery costs	2(i)	(38,959,877)	(34,933,588)
Depreciation and amortisation expense		(1,037,609)	(1,174,576)
Employee benefits expense		(12,973,616)	(11,850,188)
Other expenses/(gains)	2(ii)	401,483	483,677
Surplus before income tax expense		374,130	92,575
Income tax expense		(20,893)	(49,607)
Surplus after income tax expense		353,237	42,968
Other comprehensive income, net of tax			
Total comprehensive income for the year		353,237	42,968

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2024

	Notes	2024	2023
CURRENT ASSETS		\$	\$
Cash and cash equivalents	3	4,350,238	3,647,751
Inventories on hand		131,481	117,651
Trade and other receivables	4	5,979,359	5,500,719
Total Current Assets		10,461,078	9,266,121
NON-CURRENT ASSETS			
Financial assets at fair value through profit or loss	5	11,123,556	10,264,248
Property, plant and equipment	6	21,994,627	22,153,617
Investment properties	7	6,157,875	6,156,535
Intangibles	8	906,036	850,243
Total Non-Current Assets		40,182,094	39,424,643
TOTAL ASSETS		50,643,172	48,690,764
CURRENT LIABILITIES			
Trade and other payables	9	3,873,302	2,617,767
Provisions	10	3,370,790	3,173,801
Current tax liabilities		930	5,500
Lease liabilities	11	106,643	70,060
Total Current Liabilities		7,351,665	5,867,128
NON-CURRENT LIABILITIES			
Provisions	10	55,525	64,539
Lease liabilities	11	158,621	=
Other financial liabilities		35,000	70,000
Total Non-Current Liabilities	-	249,146	134,539
TOTAL LIABILITIES		7,600,811	6,001,667
NET ASSETS		43,042,361	42,689,097
EQUITY			
Member contributions		27	_
Retained surplus	-	43,042,334	42,689,097
TOTAL EQUITY		43,042,361	42,689,097

The above statement of financial position should be read in conjunction with the accompanying notes.

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2024

	Retained Surpluses \$	Member contributions \$	Total Equity \$
2023	*	*	*
Balance at 1 July 2022	42,646,129	-	42,646,129
Surplus after income tax for the year	42,968	-	42,968
Other comprehensive income for the year, net of tax		-	-
Total comprehensive income for the year	42,968	-	42,968
Balance at 30 June 2023	42,689,097	-	42,689,097
2024			
Balance at 1 July 2023	42,689,097	-	42,689,097
Member contributions	-	27	27
Surplus after income tax for the year	353,237	-	353,237
Other comprehensive income for the year, net of tax		-	-
Total comprehensive income for the year	353,237	-	353,237
Balance at 30 June 2024	43,042,334	27	43,042,361

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2024

	Notes	2024 \$	2023 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash receipts from the rendering of services Cash payments to suppliers and employees Interest received Tax paid		52,217,979 (50,750,816) 7,290 (25,463)	46,890,758 (46,416,881) 64,363 (54,425)
Net cash provided by operating activities		1,448,990	483,815
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of plant and equipment Purchase of plant and equipment Purchase of intangible assets Purchase of investment properties		30,478 (348,088) (308,805) (5,100)	21,625 (2,420,587) (303,910) (3,476,535)
Net cash used in investing activities		(631,515)	(6,179,407)
CASH FLOWS FROM FINANCING			
Principal repayments of lease liabilities		(114,988)	(222,152)
Net cash used in financing activities		(114,988)	(222,152)
Net increase/(decrease) in cash and cash equivalents		702,487	(5,917,744)
Cash and cash equivalents at the beginning of the financial year		3,647,751	9,565,495
Cash and cash equivalents at the end of the financial year	3	4,350,238	3,647,751

Overview

The accounting policies that are material to the Group are set out below. The accounting policies adopted are consistent with those of the previous financial year, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The company has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Basis of Preparation

These general purpose financial statements have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures issued by the Australian Accounting Standards Board ('AASB'), the Australian Charities and Not-for-profits Commission Act 2012 and associated regulations and the Corporations Act 2001, as appropriate for not-for-profit oriented entities.

Historical cost convention

The financial statements have been prepared under the historical cost convention except investment properties which are measured at fair value.

Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in note 19.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Electrotechnology Training Institute Limited ('company' or 'parent entity') as at 30 June 2024 and the results of all subsidiaries for the year then ended. Electrotechnology Training Institute Limited and its subsidiaries together are referred to in these financial statements as the 'consolidated entity'.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the consolidated entity. Losses incurred by the consolidated entity are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Taxation

Electrotechnology Training Institute Limited is exempt from the payment of income tax pursuant to Subdivision 50-B of the Income Tax Assessment Act (1997).

ECA Legal Pty Ltd, the 100% subsidiary, is subject to income tax under the Income Tax Assessment Act (1997).

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flow on a gross basis, except for the GST components of investing and financing activities, which are disclosed as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the incorporated company normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the company's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Fair value measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs, and minimising the use of unobservable inputs.

Critical accounting judgements estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and or other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets or liabilities within the next financial year are included in the respective note disclosure.

	2024	2023
NOTE 1: Revenue and Other Income	\$	\$
NOTE 1. Nevenue and Other Income		
Revenue from continuing operations		
Revenue from contracts with customers		
Apprentice hire services	38,494,093	33,972,125
Training services	3,246,170	2,630,455
Grant revenue – AASB 15	8,949,693	8,628,334
Other	1,671,114	1,905,593
	52,361,070	47,136,507
Other Income		
Interest	7,290	112,150
Other	575,389	318,593
	582,679	430,743
Total Revenue and Other Income	52,943,749	47,567,250
Disaggregation of revenue from contracts with customers Revenue from contracts with customers has been disaggrebelow:	egated into timing of rev	enue recognition
Revenue recognition		
Over time	1,035,704	949,300
At a point in time	51,325,366	46,187,207
	52,361,070	47,136,507

NOTE 1: Revenue and Other Income (continued)

Accounting Policy

Revenue from contracts with customers

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the company expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

- 1. Identify the contract with the customer
- 2. Identify the performance obligations
- 3. Determine the transaction price
- 4. Allocate the transaction price to the performance obligations
- 5. Recognise revenue as and when control of the performance obligations is transferred

Generally, the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the company have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

Specific revenue streams

The revenue recognition policies for the principal revenue streams of the company are:

Apprentice hire revenue

Revenue from apprentice hire activities is recognised upon delivery of the service to the customer. The company recognises revenue only to the extent that they have a right to invoice. Hourly rate contracts are invoiced weekly, and consideration is payable when invoiced. Revenue is recognised as each hour is worked.

Training course revenue

Revenue from training courses is recognised in proportion to the stage of completion of the training course. Where payment is required upfront, a contract liability is recognised on receipt of the payment and recognised as revenue as the services are provided.

Grant revenue

Where grant income arises from an agreement which is enforceable and contains sufficiently specific performance obligations then the revenue is recognised when control of each performance obligations is satisfied.

NOTE 1: Revenue and Other Income (continued)

Each performance obligation is considered to ensure that the revenue recognition reflects the transfer of control and within grant agreements there may be some performance obligations where control transfers at a point in time and others which have continuous transfer of control over the life of the contract.

Where control is transferred over time, generally the input methods being either costs or time incurred are deemed to be the most appropriate methods to reflect the transfer of benefits.

Revenue recognition policy for contracts which are either not enforceable or do not have sufficiently specific performance obligations (AASB 1058):

Grant income

Amounts arising from grants in the scope of AASB 1058 are recognised at the assets fair value when the asset is received. The company considers whether there are any related liability or equity items associated with the asset which are recognised in accordance with the relevant accounting standard.

Once the assets and liabilities have been recognised then income is recognised for any remaining asset value at the time that the asset is received.

Other income

Other income is recognised on an accrual basis when the company is entitled to it.

Significant accounting judgements and estimates

Grant income - the determination of whether a grant contract includes sufficiently specific performance obligations was a significant judgement involving consideration of the terms and conditions.

Grants received by the company have been accounted for under both AASB 15 and AASB 1058 depending on the terms and conditions and decisions made. If this determination was changed then the revenue recognition pattern would be different from that recognised in these financial statements.

	2024	2023
Note 2 (i) Service delivery costs Service delivery costs includes the following:	\$	\$
Employee benefits expense - apprentices	<u>32,449,717</u>	28,851,955
NOTE 2 (ii): Other expenses/(gains)		
Fair value decrease in investment properties Fair value (increase)/decrease in financial assets Other	(420,738) 19,255	- (538,247) 54,570
Total Other (gains)/expenses	(401,483)	(483,677)
NOTE 3: Cash and Cash Equivalents		
Cash at bank and in hand:		
Cash on hand	400	3,486
Cash at bank	4,319,751	3,644,265
Cash on deposit	30,087	
Total Cash and Cash Equivalents	4,350,238	3,647,751

Accounting Policy

Cash and cash equivalents include cash on hand, deposits held at-call with banks and other short-term highly liquid investments with original maturities of twelve months or less.

	2024 \$	2023
NOTE 4: Trade and Other Receivables		
Trade receivables	4,095,376	3,715,227
Less: Provision for impairment	(12,862)	(45,615)
	4,082,514	3,669,612
Other receivables	690,162	879,587
Prepayments	1,206,683	951,520
	5,979,359	5,500,719

Accounting Policy

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The company has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables and prepayments are recognised at amortised cost, less any allowance for expected credit losses.

Significant accounting judgements and estimates

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The company has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default. The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the company renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

	2024 \$	2023 \$
NOTE 5: Financial Assets – at fair value through profit and loss		
Equity investments	2,842,278	2,302,257
Managed funds	7,821,711	7,453,356
Portfolio cash and cash equivalents	459,567	508,635
	11,123,556	10,264,248

Equity investments are shares with quoted bid prices in active markets.

Managed funds are funds held in underlying trusts that have daily unit pricing.

Reconciliation

Reconciliation of the fair values at the beginning and end of the current and previous financial year are set out below:

Opening fair value	10,264,248	9,543,936
Additions	-	_
Realised and unrealised gains/(loss)	420,738	538,247
Income earned and reinvested	504,004	224,450
Portfolio management fee	(65,434)	(42,385)
Closing fair value	11,123,556	10,264,248

Accounting Policy

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

NOTE 6: Property, plant and equipment	2024 \$	2023 \$
Land and buildings	21,499,261	21,492,553
Less: accumulated depreciation	(1,497,539)	(1,296,509)
	20,001,722	20,196,044
Plant and equipment – at cost	5,634,044	5,312,007
Less: Accumulated depreciation	(4,270,413)	(4,076,599)
	1,363,631	1,235,408
Motor vehicles – at cost	024 426	024 426
	821,126	821,126
Less: Accumulated depreciation	(514,247)	(362,421)
	306,879	458,705
Right of use asset	446,590	670,398
Less: Accumulated depreciation	(185,428)	(602,047)
	261,162	68,351
Assets under construction	61,233	195,109
	21,994,627	22,153,617

Reconciliation of the written down values at the beginning and end of the current financial year are set out below:

	Freehold Land and Buildings \$	Plant and Equipment \$	Motor Vehicles \$	Assets under construction \$	Right of Use Asset \$	Total \$
Balance at						
1 July 2023	20,196,044	1,235,408	458,705	195,109	68,351	22,153,617
Additions	6,708	280,147	-	61,233	298,057	646,145
Disposals	-	(20,538)	-	*	=	(20,538)
Transfers	-	195,109	-	(195,109)	-	-
Depreciation	(201,030)	(326,495)	(151,826)		(105,246)	(784,597)
Balance at						
30 June 2024	20,001,722	1,363,631	306,879	61,233	261,162	21,994,627
			-			

NOTE 6: Property, Plant and Equipment (continued)

Accounting Policy

Asset Recognition

Plant and equipment costing greater than \$500 and all land, buildings and motor vehicles are capitalised and measured using the cost model.

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured using the cost model.

Depreciation

Depreciable property, plant and equipment and motor vehicles are written-off to their estimated residual values over their estimated useful life using the straight-line method of depreciation. Right-of-use assets are depreciated on straight line basis over the unexpired period of the lease or estimated useful life of the asset, whichever is the shorter.

Depreciation rates (useful lives) and residual values are reviewed at each reporting date and necessary adjustments are recognised in the current, or current and future reporting periods, as appropriate.

Depreciation rates applying to each class of depreciable assets are based on the following useful lives:

Buildings50 yearsPlant & Equipment3-10 yearsMotor vehicles5 years

Derecognition

An item of property, plant and equipment and motor vehicle is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Impairment

All assets are annually assessed for impairment at 30 June. Where indicators of impairment exist, the asset's recoverable amount is estimated, and an impairment adjustment made if the asset's recoverable amount is less than it's carrying amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Significant accounting judgements and estimates

Estimation of useful lives of assets

In the process of applying the accounting policies listed in this note, the company determines the estimated useful lives and related depreciation charges for its assets.

NOTE 7: Investment Properties	2024 \$	2023 \$
At fair value Owned property Balance at the beginning of the year Additions	6,156,535 5,100	2,680,000 3,476,535
Write offs	(3,760)	
Balance at the end of the year	6,157,875	6,156,535

Accounting Policy

Investment properties comprise of freehold land and buildings held for long-term rental and capital appreciation that are not occupied by the company. Investment properties are initially recognised at cost, including transaction costs, and are subsequently remeasured annually at fair value. Movements in fair value are recognised directly to profit or loss.

Investment properties are revalued annually based on independent assessments by a Licenced Valuer having recent experience in the location and category of investment property being valued. Valuations are based on current prices in an active market for similar properties of the same location and condition, subject to similar leases and takes into consideration occupancy rates and returns on investments.

Investment properties are derecognised when disposed of or when there is no future economic benefit expected.

Significant accounting judgements and estimates

Valuation techniques

In determining the fair value of investment properties, management has considered the nature, characteristics and risks of its investment properties. Such risks include but are not limited to the property cycle, structural changes in the current and future macro-economic environment

NOTE 8: Intangibles	2024	2023
Software – at cost	1,917,931	1,714,034
Less: Accumulated amortisation	(1,356,473)	(1,193,791)
	561,458	520,243
Intellectual property – at cost	344,578	330,000
	344,578	330,000
	906,036	850,243

Reconciliation of the written down values at the beginning and end of the current financial year are set out below:

30 June 2024	Software at cost \$	Intellectual Property \$	Total \$
Balance at beginning of the year	520,243	330,000	850,243
Additions	294,227	14,578	308,805
Disposals	=	-	-
Amortisation	_(253,012)		(253,012)
Carrying amount at end of the year	561,458	344,578	906,036

Accounting Policy

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Indefinite life intangible assets are not amortised and are subsequently measured at cost less any impairment. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually.

Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

NOTE 8: Intangibles (Continued)

Software – significant costs associated with software are deferred and amortised on a straight-line basis over the period of their expected benefit, being their finite life of 3 years.

Significant accounting judgements and estimates

Impairment

The company assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the company and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

	2024 \$	2023 \$
NOTE 9: Trade and Other Payables		
Trade payables	1,008,335	392,605
Other payables	2,232,874	1,773,114
Contract liabilities	632,093	452,048
	3,873,302	2,617,767

Accounting Policy

Trade and other payables - Trade and other payables are recognised at amortised cost. Liabilities are recognised to the extent that the goods and services have been received (irrespective of having been invoiced). Trade and other payables are derecognised on payment.

Contract liabilities - Amounts received from external parties in advance of service delivery are recognised as contract liabilities until the service is delivered, or the amount refunded as the case may be.

Significant accounting judgements and estimates

In the process of applying the accounting policy for contract liabilities, the company determines the outstanding services to be delivered to individual recipient's subject to the respective revenue or funding received, or where applicable, monies to be refunded under funding agreements.

NOTE 10: Provisions	2024 \$	2023 \$
Current Liabilities:		
Employee provisions	3,235,385	3,056,735
Other provisions	135,405	117,066
Total Current Liabilities	3,370,790	3,173,801
Non-Current Liabilities:		
Employee provisions	55,525	64,539

Accounting Policy

Provisions are recognised when the company has a present (legal or constructive) obligation as a result of a past event, it is probable the company will be required to settle the obligation.

Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

Other long-term employee benefits

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

NOTE 10: Provisions (cont.)

Leave

The liability for employee benefits includes provision for annual leave and long service leave. The leave liabilities are calculated on the basis of the employees' remuneration at the estimated salary rates that will be applied at the time the leave is taken, including employer superannuation contribution rates to the extent that the leave is likely to be taken during service rather than paid out on termination. The liability for long service leave has been determined using the short hand method. The estimate of the present value of the liability takes into account attrition rates and pay increases through promotion and inflation.

Significant accounting judgements and estimates

In the process of applying the accounting policies listed in this note, the company has made assumptions or estimates in measuring the staff leave provisions that have the most significant impact on the amounts recorded in the financial statements.

Leave provisions involve assumptions based on the expected tenure of existing staff, patterns of leave claims and payouts, future salary movements and future discount rates.

NOTE 11: Leases

The company has leases over certain items of office equipment and land and buildings. The company has elected to measure the right-of-use asset arising from these leases at cost which is based on the associated lease liability.

	2024	2023
	\$	\$
Lagge lightlitu. Current	100 042	70.000
Lease liability - Current	106,643	70,060
Lease liability – Non-Current	158,621	
	265,264	70,060
Future lease payments		
Within one year	123,691	71,958
One to five years	169,012	-
More than five years		
	292,703	71,958

NOTE 11: Leases (continued)

The amounts recognised in the statement of profit or loss and other comprehensive income relating to leases where ETI is a lessee are shown below:

Depreciation expense	105,246	204,700
Interest expense on lease liabilities	12,135	8,878
	117,381	213,578

The company has one lease arrangement relating to land and buildings, which has been renewed for a further 2-year lease term. The company has other leases for office equipment that were renewed at the beginning of the financial year.

Accounting Policy

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The company has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The company recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

Significant accounting judgements and estimates

Lease term

Where leases contain extension options which allow the company to extend the lease term beyond the original non-cancellable period of the lease. At commencement date and each subsequent reporting date, the company assesses where it is reasonably certain that the extension options will be exercised.

Incremental borrowing rate

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the company estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

NOTE 12: Related Parties

Parent entity

Electrotechnology Training Institute Limited is the parent entity.

Subsidiaries

The consolidated financial statement incorporates the assets, liabilities and results of the following subsidiaries:

	2024	2023
	%	%
ECA Legal Pty Ltd	100%	100%

Transactions with related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Key Management Personnel:

Disclosures relating to key management personnel are set out in note 13.

Transactions with related parties

Related parties of the company comprise the members of the Board, the key management personnel of the company, and parties related to the company's key management personnel (including close family members and entities controlled by themselves, their close family members or jointly with close family members).

The following transactions occurred with related parties:

	2024 \$	2023 \$
Apprenticeship hire revenue received	1,261,515	1,234,841
Training services received	9,889	19,349
Sale of goods and services	-	_
Purchase of goods and services	36,526	161,660
Legal services received	341	696
The following balances were outstanding at the end of the repo	rting period:	
Amounts owed to related parties	1,207	-
Amounts owed by related parties	116,817	61,502

NOTE 13: Key Management Personnel Remuneration

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the company. For 2024 the company has determined the key management personnel to be the Board, the Chief Executive Officer, the Chief Finance Officer and the General Managers. For 2023 the company has determined the key management personnel to be the Board, the Chief Executive Officer, the Corporate Finance Manager, the General Managers and the Human Resource Managers.

The aggregate compensation made to members of key management personnel of the company is \$1,324,126 (2023: \$1,541,180).

No amounts have been paid as remuneration to the non-executive directors and board members.

NOTE 14: Auditors' Remuneration

During the financial year the following fees were paid or payable for services provided by RSM Australia Pty Ltd, the auditor of the company.			
- Audit of the financial statements	40,425 38,500		
NOTE 15: Contingent Liabilities The company does not have any contingent liabilities as at 30 June 2024 and 30 June 2023.			
NOTE 16: Capital commitments At reporting date the company has not entered into contracts	for capital expenditure (2023: \$ nil).		

NOTE 17: Non-cash investing and financing activities

During the year, the company entered into the following non-cash investing and financing activities which are not reflected in the statement of cash flows:

	2024 \$	2023 \$
Additions to the right-of-use assets	298,057	

NOTE 18: Events after the Reporting Period

The decision was made to not renew the Service Level Agreement with NECA WA, effective 1 July 2024.

As a result, ETI will establish and recruit a fee-paying membership base in the electrotechnology industry. All the professional advice, training, and up-to-date industry relevant information on a range of technical and business issues, previously provided under the Service Level Agreement will remain inhouse and will continue at a high standard.

NOTE 19: Parent entity information

Set out below us the supplementary information about the parent entity.

Statement of profit or loss and other comprehensive income

	Parent	
	2024 \$	2023 \$
Profit after income tax	687,187	383,324
Total comprehensive income	687,187	383,324
Statement of financial position		
	Parent 2024 \$	2023 \$
Total current assets	10,027,751	8,905,007
Total assets	50,209,846	48,329,651
Total current liabilities	7,286,234	5,826,048
Total liabilities	7,535,208	5,960,473
Equity Members contribution Retained profits	27 42,674,611	42,369,179
Total equity	42,674,638	42,369,179

Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2024 and 30 June 2023.

Capital commitments - Property, plant and equipment

The parent entity had no capital commitments for property, plant and equipment as at 30 June 2024 and 30 June 2023.

Material accounting policy information

The accounting policies of the parent entity are consistent with those of the consolidated entity.

ELECTROTECHNOLOGY TRAINING INSTITUTE LIMITED DIRECTORS' DECLARATION

In the opinion of the Board of Electrotechnology Training Institute Limited (the company):

- the attached financial statements and notes comply with the Corporations Act 2001, the Australian Accounting Standards Simplified Disclosures, the Australian Charities and Not-for-profits Commission Act 2012, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 30 June 2024 and of its performance for the financial year then ended on that date; and
- there are reasonable grounds to believe that the company and the Group will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors

Gregory Warren Chairman

24th day of September 2024 Balcatta Carl Copeland
Company Secretary



RSM Australia Partners

Level 32 Exchange Tower, 2 The Esplanade Perth WA 6000 GPO Box R1253 Perth WA 6844

T+61(0)892619100

www.rsm.com.au

INDEPENDENT AUDITOR'S REPORT

To the Members of Electrotechnology Training Institute Limited

Opinion

We have audited the consolidated financial report of Electrotechnology Training Institute Limited and its subsidiary (the Group), which comprises the consolidated statement of financial position as at 30 June 2024, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of material accounting policies, and the declaration by the Board of Directors.

In our opinion, the financial report of the Group has been prepared in accordance with *Not-for-profits Commission Act 2012 and the Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2024 and of its financial performance and cash flows for the year ended on that date; and
- (b) complying with Australian Accounting Standards Simplified Disclosures under AASB 1060 General Purpose Financial Statements Simplified Disclosures for For-Profit and Not-for-Profit Tier 2 Entities, Not-for-profits Commission Regulation 2013 and the Corporations Act 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Those charged with governance are responsible for the other information. The other information comprises the information included in Group's annual report for the year ended 30 June 2024, but does not include the financial report and the auditor's report thereon.

THE POWER OF BEING UNDERSTOOD ASSURANCE | TAX | CONSULTING





Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Report

The Board of Directors of the registered entity are responsible for the preparation of the consolidated financial report that gives a true and fair view in accordance with Australian Accounting Standards – Simplified Disclosures under AASB 1060 General Purpose Financial Statements – Simplified Disclosures for For-Profit and Not-for-Profit Tier 2 Entities and the Australian Charities and ACNC Act, and for such internal control as the Board determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Board are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the consolidated financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/auditors responsibilities/ar4.pdf. This description forms part of our auditor's report.

RSM

RSM AUSTRALIA

Perth, WA

Dated: 24 September 2024

ALASDAIR WHYTE Partner

